

Leadership Message

The year has been very productive, highlighted by access and resource activities and expanded HIV-related initiatives. We contributed to efforts to reform and streamline health care in the State through health center service enhancement and fiscal stabilization, medical staff development planning, and public testimony on CON Reform and local health planning.

The agency's commitment to HIV/AIDS literally took on new territory with Broome, Chenango, and Tioga counties joining the CNY HIV Care Network, which now covers a 14-county area. CNYHSA's federal HIV Technical Assistance grant moved into full gear, with 15 workshops and one-on-one engagements with 11 local minority-serving organizations. HIV rental assistance programs were also expanded with new capabilities to provide client service coordination and meet short-term housing needs.

CNYHSA's response to state policy interest in local health planning for the first time in over a decade will guide the immediate future of the agency. If successful under the HEAL 9 funding source, the HSA's vision for applying the principles of community planning will emphasize local collaboration and a New Directions Task Force. This new model will enable community health planning to play a strong role in fostering more cost effective service and access strategies to meet the ever-growing health care needs of Central New York residents.

CNYHSA looks forward to having the opportunity to bring this about through its experience and continued dedication of its Board, staff, and project partners.



Timothy J. Bobo
Executive Director



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Our Vision: To address and promote community health improvement, access to affordable health care, information-sharing, education and advocacy.

2007-2008
Annual
Report

CNYHSA

Planning and
Consulting Services
for Community Health
Improvement



Central New York
Health Systems Agency
5700 Commons Park Drive
East Syracuse, New York 13057

Community Health

- ❑ Secured federal Health Professional Shortage Area (HPSA) designations in primary care for the Rome, Hamilton, and Camden areas (pending) and in mental health for Jefferson County. Submitted mental health applications for Cayuga and Hamilton counties. HPSA designations help underserved areas obtain grants and recruit practitioners.
- ❑ Conducted impact analysis of proposed revision of Federal regulations for designating HPSAs and Medically Underserved Areas.
- ❑ Assisted East Hill Family Medicine in Cayuga County successfully respond to the federal review process to become a Federally Qualified Health Center (FQHC). Assisted Syracuse Community Health Center prepare HRSA "best practices" grant application to provide school-based dental services.
- ❑ Prepared CON and grant applications for Auburn Memorial Hospital (MRI, Swing Beds, HEAL-4 Compliance and OB Services Plan), East Hill (HEAL-6 Integrated Service Delivery), and Syracuse Community Health Center (LaFayette Satellite).
- ❑ Developed Medical Staff Development plans and physician need assessments for Oneida Healthcare, Oswego Health, and Syracuse Community Health Center.
- ❑ CNYHSA's Office of Minority Health-funded Syracuse Area HIV/AIDS TA Program:
 - held 15 workshops on leadership development, case management, grant writing, diversity, cultural competence, and literacy.
 - assisted 11 agencies with organizational development, governance, fiscal systems, information technology, supervision and staff retention, operating policies, peer outreach, strategic planning, and grant writing.
 - worked with pastors from African-American congregations to increase faith involvement in HIV prevention and risk reduction through conferences, training, youth outreach, and awareness events.

Systems Development

- ❑ Presented testimony to the Hospital Review and Planning Council on CON Reform which cited the value of local input in CON and suggested the process be focused, selective, and emphasize proposals that have high impact, relate to technology diffusion or specialty care, are controversial, represent obvious duplication, or are based on poor documentation of need.
- ❑ Prepared a HEAL-9 Grant application for local health planning which proposes a blended "local-regional" model with local health departments and rural health networks as major partners. The model would develop health planning databases and access tools, establish a New Directions Task Force to shape future delivery of health care, and test alternative models for CON review.
- ❑ Reviewed 27 Certificate of Need (CON) proposals representing \$126 million in capital and \$90 million in annual operating costs. Hospital modernization projects accounted for 90% of the capital costs.

Financial Report

July 1, 2007 – June 30, 2008

Revenue

Project Income	63,900
HIV Program Income	803,967
Other Income	8,729
Total Revenue	876,596

Expenses

Personnel Expenses	351,596
Operating Expenses	228,142
HIV Rental Assistance	249,965
Total Expenses	829,741

Net Income (Loss) 46,855

HIV/AIDS Initiatives

- ❑ Launched collaboration for 3-day AIDS Memorial Quilt Exhibition in Syracuse to observe World AIDS Day 2008. Program will feature public viewing, school outreach, media forums, and events for community leaders.
- ❑ Consumer Advisory Committee coordinated PWA skills-building sessions for peer outreach, advocacy, and leadership in partnership with The Living Room, Gilead Sciences, and Tibotec Pharmaceuticals.
- ❑ CHILD Coalition collaborated with SUNY Pediatric ID Clinic to conduct family Zoo Day, summer camp sessions and winter Holiday Party for HIV-affected children.
- ❑ Housing Assistance programs served 189 unduplicated clients. Held training for referring agencies and service coordinators.
- ❑ Service Coordination Committee convened providers to discuss access concerns; developed policy document, *Mental Health System Resources & Access: Barriers for HIV-Positive Clients*; and participated in a "People First" Listening Forum to provide local perspectives on service needs to NYS departmental Commissioners.
- ❑ Collaborated with Heart of NY Community Health Educators to conduct a conference on Transgender and HIV/AIDS.
- ❑ Hosted presentations on Uninsured Care Programs for HIV/AIDS, HIV and Tobacco Use, and HIV Testing for Felony Sexual Assault Defendants.
- ❑ Began to implement AIDS Institute contract that added counties previously served by the Tri-County Network (Broome, Chenango and Tioga) to the CNY HIV Care Network.
- ❑ Promoted member involvement in policy development through public official visits and participation in AIDS Awareness Day in Albany and AIDSWatch in Washington.