

Leadership Message

CNYHSA continued to emphasize the need for greater flexibility and community involvement in the implementation of Berger Commission "right-sizing" recommendations by stressing the importance of reflecting local circumstances in needs assessment and resource allocation. The agency also outlined a vision for rural health delivery and advocated for a post-Commission planning process utilizing community-based expertise.

The pivotal role CNYHSA played in moving competing dialysis programs to a joint proposal for expansion of dialysis services by St. Joseph's Hospital and the privately owned CNY Dialysis Center also underscored the value of local health planning. CNYHSA facilitated an extensive community needs assessment and CON review process that led to New York State approval of the resulting collaboration – and avoidance of counter-productive duplication of resources.

CNYHSA expanded its community involvement in HIV services by providing leadership development and capacity-building technical assistance to minority-serving programs in Syracuse under its federal Office of Minority Health grant. Year One progress was rewarded with a Year Two renewal beginning in September 2007.

We remain optimistic about the future in the Berger aftermath. Emerging interest in revitalizing a community health planning function is evidenced by a major Albany policy conference slated for November 2007. CNYHSA will share its experience and "lessons learned" over the last 30 years in this venue. One hoped-for result is an enhanced role for CNYHSA, whose involvement may help avoid the recurrence of a crisis-oriented right-sizing commission down the road.



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Our Vision: To address and promote community health improvement, access to affordable health care, information-sharing, education and advocacy.

2006-2007 Annual Report

CNYHSA

Planning and
Consulting Services
for Community Health
Improvement



Central New York
Health Systems Agency
5700 Commons Park Drive
East Syracuse, New York 13057

Community Health

- ❑ Secured federal Health Professional Shortage Area (HPSA) designations in primary care for Auburn, Canton-Potsdam, Carthage, Gouverneur, Ogdensburg, and Star Lake and in mental health for Steuben County. HPSA designations help underserved areas obtain grants and recruit practitioners.
- ❑ Conducted strategic planning process featuring a leadership advocacy model for the Syracuse Community Health Center. Prepared application for East Hill Family Medicine in Cayuga County to become a Federally Qualified Health Center (FQHC). Analyzed patient migration patterns to assist Oswego County Opportunities with strategic planning. Assisted Carthage Area Hospital with FQHC Access and Disparities grant application.
- ❑ Prepared CON for St. Lawrence County Public Health clinic services.
- ❑ Supported Medicaid Managed Care operations in Oswego County. Developed Medicaid expenditure tracking reports and completed analysis of patient satisfaction survey.
- ❑ Conducted *Behavioral Health Needs Assessment* for the Fort Drum Regional Health Planning Organization (FDRHPO) as part of its Congressionally-directed review of health care delivery options for involving community-based services in meeting the needs of military personnel and their dependents.
- ❑ Rolled out the Syracuse Area HIV/AIDS Technical Assistance Program under a three-year grant from the Federal DHHS Office of Minority Health that seeks to enhance the administrative and programmatic capacity of minority-serving organizations. Assessment interviews were held with 17 organizations, workshop series were designed to cover five subject areas, 7 workshops were held; and 5 organizations received one-on-one assistance.

Systems Development

- ❑ Monitored implementation of Berger Commission recommendations which called for reconfiguration of 4 hospitals and 5 nursing homes in Central New York. Advocated for post-Commission planning processes which use community based expertise before New York State Assembly and other bodies.
- ❑ Assisted hospitals with Berger Commission implementation. Prepared a successful \$4.4 million dollar NYSDOH HEAL-II grant for Auburn Memorial Hospital renovation assistance. Provided demand estimates and CON assistance to Westfield Memorial Hospital in Chautauqua County to convert to a Diagnostic and Treatment Center with a free-standing emergency department.
- ❑ Reviewed 37 Certificate of Need (CON) proposals representing \$106 million in capital and \$74 million in annual operating costs. Hospital modernization projects accounted for approximately 85% of the capital costs.
- ❑ Facilitated and approved joint initiative of St. Joseph's and CNY Dialysis Center to establish a single dialysis center to serve Northern Onondaga County as an alternative to the competing centers proposed by these providers.

Financial Report

July 1, 2006 – June 30, 2007

Revenue

Project Income	116,370
HIV Program Income	599,668
Other Income	8,138
Total Revenue	724,196

Expenses

Personnel Expenses	332,177
Operating Expenses	185,081
HIV Rental Assistance	259,476
Total Expenses	696,739

Net Income (Loss)

27,462

HIV/AIDS Initiatives

- ❑ Expanded corporate partnerships and added collaborative fund-raising events to support awareness observances to fund PWA needs unable to be addressed by existing contracts.
- ❑ Collaborated with NY AIDS Coalition (NYAC) in state and federal advocacy; promoted local involvement through training and education for persons living with HIV/AIDS.
- ❑ Consumer Advisory Committee coordinated PWA skills-building sessions and facilitated peer outreach, advocacy, and leadership development working with The Living Room.
- ❑ CHILD Coalition promoted peer outreach for HIV-positive families with Family Zoo Day, summer camp sessions, and a winter holiday party for HIV-affected children.
- ❑ Housing Assistance programs served 188 unduplicated clients. Held training programs, updated Rental Assistance Program Guide and forms for case managers and coordinators, and revised informational guides for landlords and clients. Developed coordinated agency response to new funding requirements affecting participation of community-based services.
- ❑ Secured and expanded support from pharmaceutical community liaison programs to support PWA training regarding understanding and maximizing clinical service outcomes.
- ❑ Latino Task Force partnered with Gilead Sciences to host two Women's Workshops for Latinas and other women of color promoting AIDS awareness and HIV testing readiness.
- ❑ Developed guidance for system response to program changes mandated by "medicalization" of the Ryan White Modernization Act.
- ❑ Collaborated with Heart of NY Community Health Educators to conduct a conference on HIV/AIDS epidemiology, public policy advocacy, and HIV/AIDS in Sub-Saharan Africa.